



U.S. ARMY COMBAT CAPABILITIES DEVELOPMENT COMMAND

The Importance of the Team: Dynamics **#FLASH2BANGPITCHDAY**

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FCDD-GVS





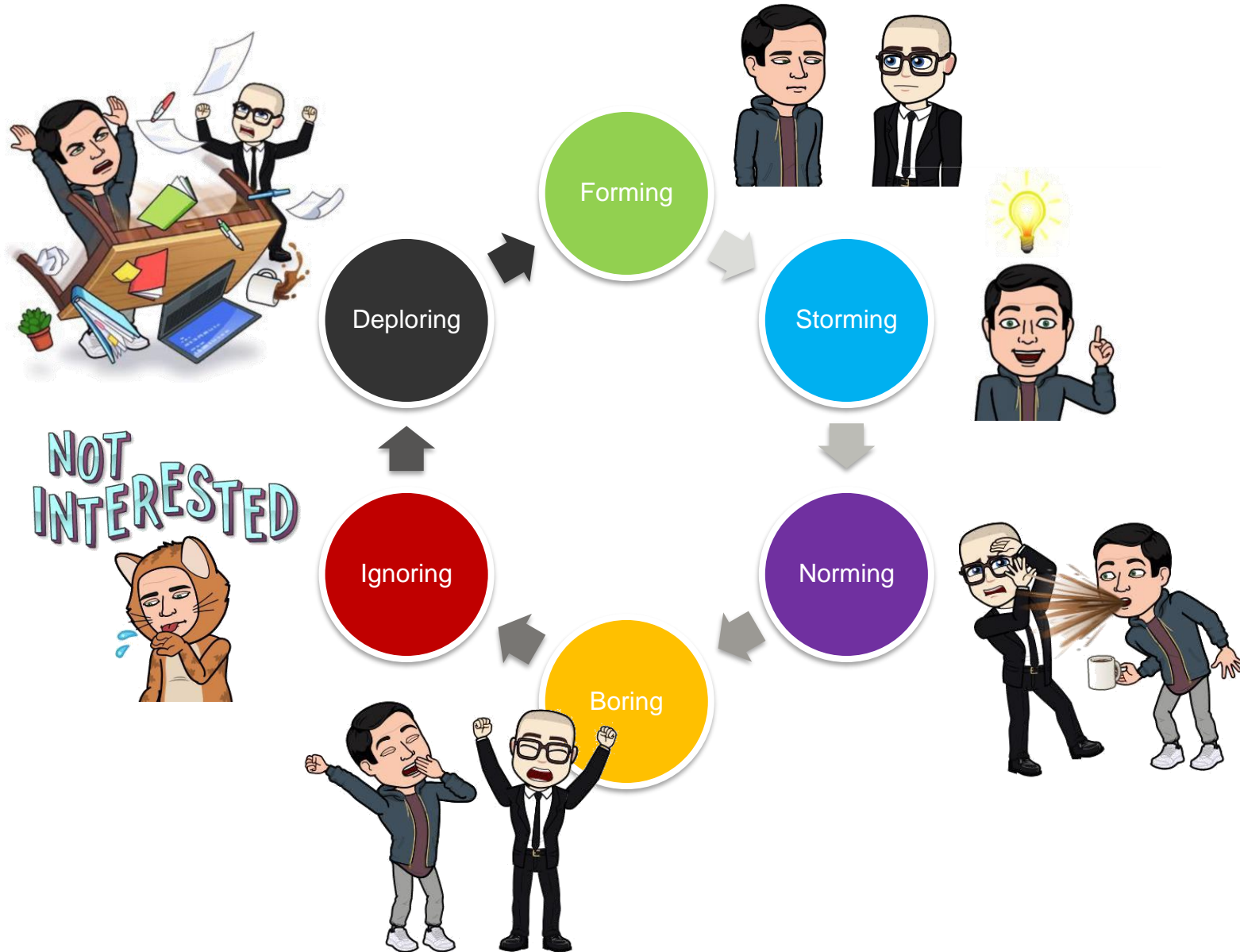
TRADITIONAL TEAMING



TRADITIONAL STAGES OF TEAM FORMATION



Hi.





TRADITIONAL ACTIONS OF A TEAM



Roles



- Knowing what your role is so you can efficiently do the bare minimum.

Accountability



- Praying that someone will forget about accountability until you are held accountable.
- Not showing up to meetings; purposely not bringing note taking material.

Communication



- Replying to emails late or deflecting the action to someone else.
- Being purposely argumentative.
- Constantly answering with “can’t do that” or “always done it that way.”

Motivation



- Scheming how to obtain free food and an award for your participation.

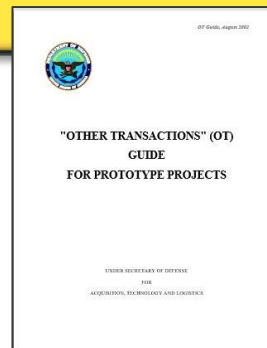


PITCH DAY TEAMING

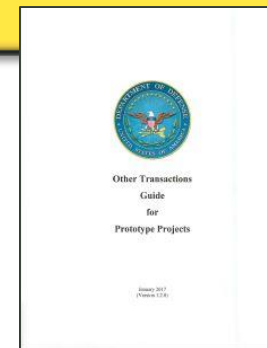


THE TEAM

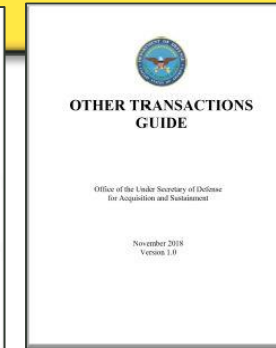
“A small, dedicated team of experienced individuals works best when planning an OT agreement.”



2002



2017



2018

THE GOVERNMENT TEAM



Project Management



Acquisition Management



Contracting



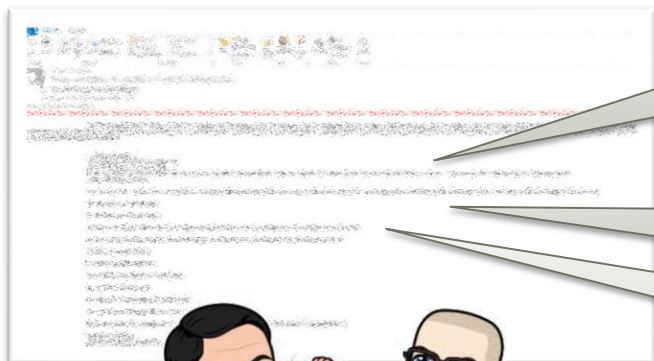
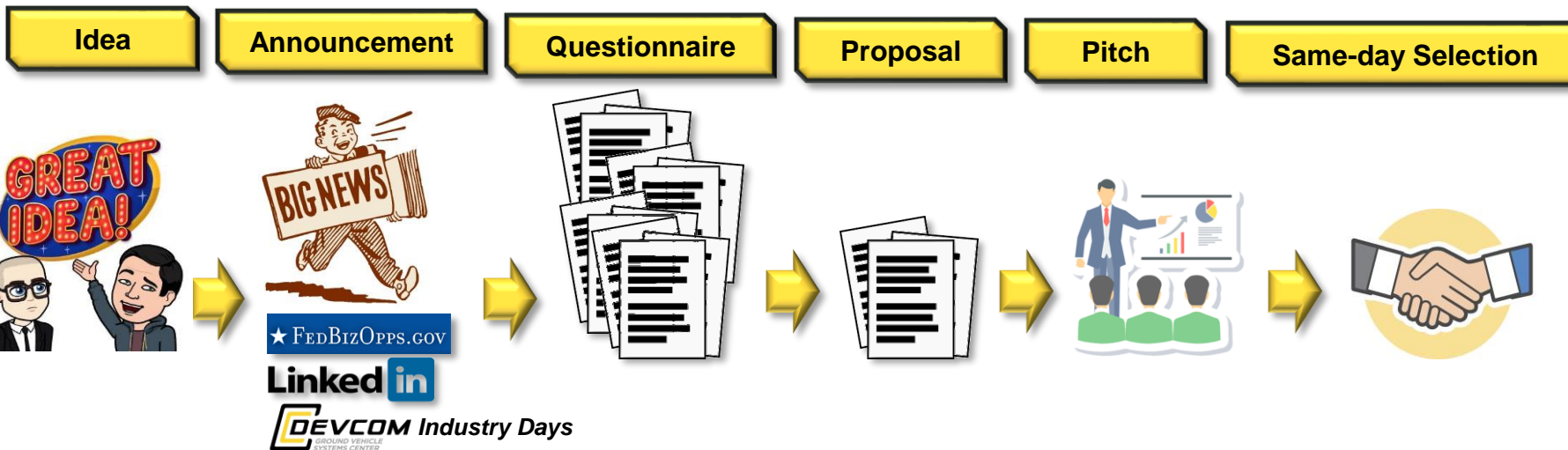
Legal



OTA IS AND ALWAYS HAS BEEN A TEAM SPORT.



LIFE'S A PITCH



We knew it was coming, but I didn't know it would come so soon!

Wow...that was fast. I think our fears are coming true.

We are tracking and have been supportive of this effort. We are responding to Dr. Jette's (US Assistant Secretary of the Army for AL&T) request to expand the Defense Industrial Base.





TOP COVER

I am hoping we can provide **top cover** for the working level folks executing our pilot pitch day. The working level team is superb, and the customer is totally bought in to what contracting recommends. I have **fully delegated responsibility** for this action to my team to be the planners, executors, and final approvers. I don't have any role, other than making sure they **have the resources they need to be successful**, and **top cover** if the whole thing goes up in flames.

When this effort is successful, I know we will **recognize** the working group champions that pulled it off; and in the event that the pilot is a **failure**, I am **prepared to own it**, and I hope you will join me.

Please reach out where you get pinged from above and we can present a **united front to protect the group**. I will make certain **I have your back** throughout, and **provide universal support** for the decisions of the working group.



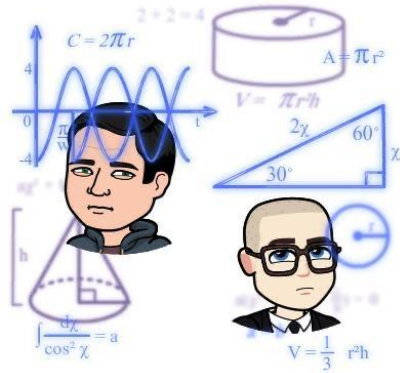
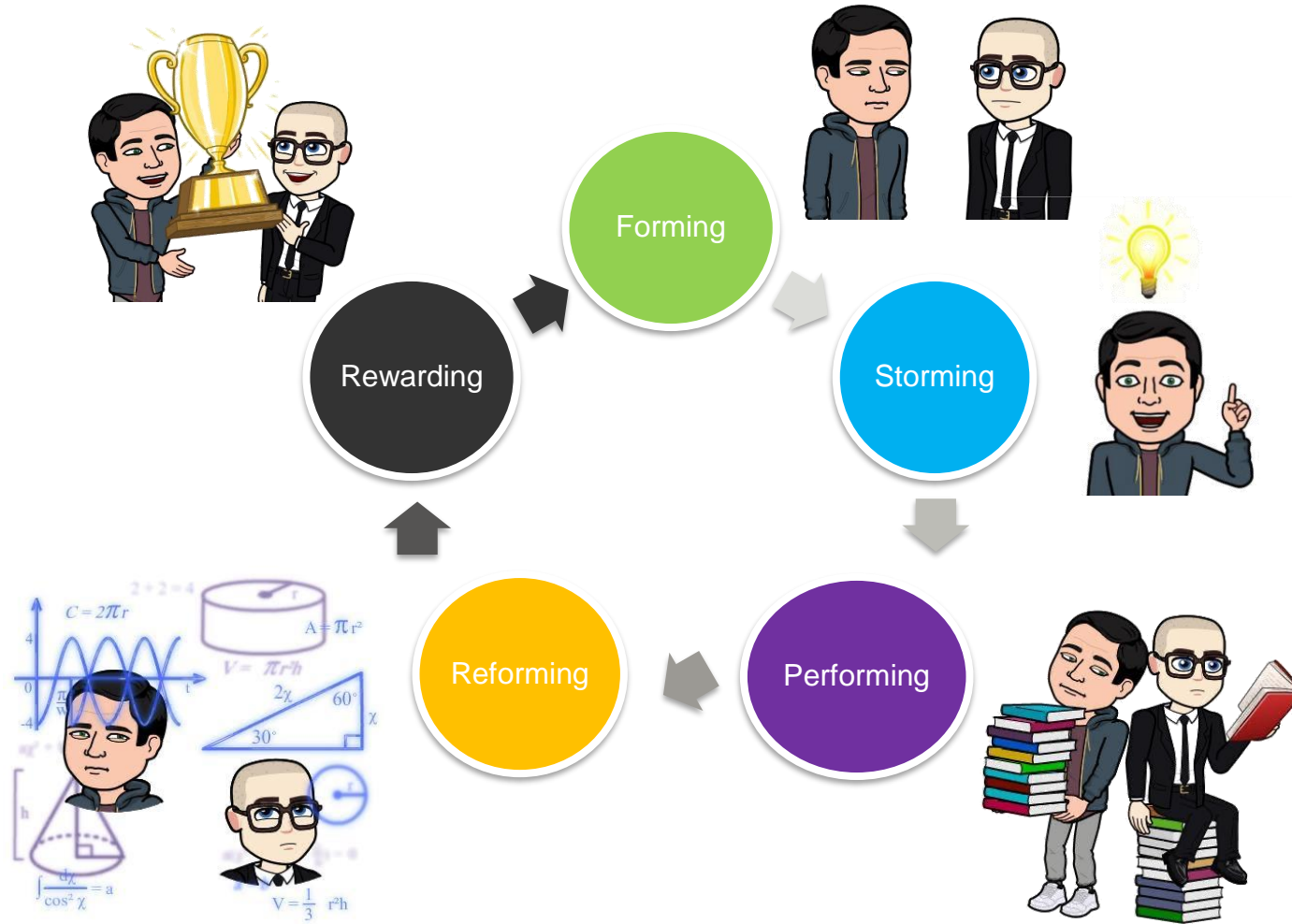
i helped.





STAGES OF OUR TEAM FORMATION

Hi.





EFFECTIVE ACTIONS OF OUR TEAM



Roles



- EMBRACING our roles early and appreciating their impacts on the team.

Accountability



- RESPECTFULLY assigning and tracking tasks clearly, diligently, and routinely.
- ACCOMPLISHING what we said we'd do, when we said we'd do it, each and every time.

Communication



- ALL...Meet, Eat, Email, Call, Chat, Text, Laugh, Brainstorm, Debate, Clarify, Ask, #Hashtag.

Motivation



- RECOGNIZING early, and REITERATING often, the significance of success.



EFFECTIVE ACTIONS OF OUR TEAM



Creativity



- FREEDOM to act outside the box.

Have Fun



- ENJOYING the opportunity to be part of something unique.





WHAT DOES IT LOOK LIKE?



TOP COVER + OTA FLEXIBILITY + #FUT-AIRS =



Teamwork makes the Team Work.



FIN

